

Relationship Manager

At Raymore Credit Union, we think differently. As a financial co-operative, we're guided and inspired by principles that aim to advance the well-being of our members and communities. We're motivated to do more for them by deepening relationships and delivering a remarkable experience. But our focus isn't just on those who do business with us. We exist because of our members and our employees, who are also our members. We count on our exceptional employees to get us to where we need to be. We offer phenomenal benefits, life-work balance and endless opportunities for you to be engaged and inspired at work and in your community. As we undergo a positive transformation and work to build a stronger credit union, we need the talent to help get us there. You'll be instrumental in building strong communities. You'll share our core value of putting people before profits and be guided by our vision of building a better world for everyone, every day. Our work environment is collaborative, progressive and rewarding. You'll be part of a team who shares your commitment, energy and passion for delivering the most exceptional member experience. We can't wait for you to join the better banking movement.

The Position & Qualifications

We're looking for a Relationship Manager to join our lending team as soon as possible. This position is an essential part of our retail team, which consists of 10 teammates. We need a highly motivated self-starter with a proven track record in business development, along with experience in the areas of agricultural and commercial lending!

How you'll spend your time

- Building and managing an agriculture and commercial portfolio by developing strong relationships with members to understand their goals; while always being on the lookout for new opportunities or solutions to improve their financial well-being
- Delivering exceptional member experience by providing top-notch business and financial advice, whether it be in branch or travelling to member locations when the time works best for them – don't worry we have a vehicle to get you there!
- Actively helping members with their everyday banking, utilizing both wealth and retail solutions for unique and complex financial needs, while thriving in a goal oriented environment
- On you... learning and spending time on personal development!

Who we're looking for

We are looking for you to be a part of our  RCU team. Our winning team is like a healthy functioning family:

- Responsible – strive to meet the family's values
- Hardworking – no job is too big or too small – will sweat and pay attention to the small details
- Self-sacrificing – willing to put others' needs ahead of their own, at times
- Respectful – regardless of differences
- Caring – do anything to help each other
- Supporting – help others be their best
- Trusting – you can count on me
- Loyal – don't give up on family members
- Communicating – clearly, honestly, timely, and with positive intent

What you get in return

- Life-work balance and rewards
- Spectacular package of benefits that will be sure to knock your socks off
- Personal development opportunities... an abundance of!
- Meaningful work that really makes a difference in our members' lives
- An organization that really treats you like family
- A birthday cake on your birthday ☺

Don't be surprised if your jeans get a little mud on them, or your work boots get thrown on during our members' busy seasons – riding in the tractor is considered a perk around here.

But wait; there is real work to be done!

Apply now or if you have questions, contact Ellen Phillips at ephillips@raymorecu.com.

Be sure to get your application in as this opportunity is only available until filled.

Thank you to all individuals for their interest and applications.

Only those candidates chosen to proceed in our selection process will be contacted.